



AN OPEN INVITATION TO ALL eDISCOVERY AND INFORMATION GOVERNANCE PROVIDERS

Re: The Sedona Conference Technology Resource Panel--Invitation to Join

Dear eDiscovery or Information Governance Provider:

Hopefully you are familiar with *The Sedona Principles: Best Practices, Recommendations and Principles for Addressing Electronic Document Production*, and its companion piece (also described as a prequel), *The Sedona Guidelines for Managing Information in the Electronic Age*, written by our Working Group Addressing Electronic Document Retention and Production ("WG1") (available on our website).

This letter is written to invite all eDiscovery and information governance companies to participate in the Technology Resource Panel. Founded in 2004 (and formerly known as the RFP+ eDiscovery Vendor Panel), the Technology Resource Panel has published *The Sedona Conference Glossary for E-Discovery and Digital Information Management*, now in its fourth edition, and a paper on *Guidance for the Selection of Electronic Discovery Providers*. Both papers help users of eDiscovery providers to develop RFI's and RFP's in a manner that provides for more effective communication between user and provider, enhanced ability to compare apples to apples, and ultimately, reduced transaction costs and more predictable outcomes. In addition, WG1 often calls upon the Technology Resource Panel to vet works in progress to ensure that they are technologically accurate and neutral. The Panel has other projects planned for the future.

The Technology Resource Panel consists of two halves: a "user" group, consisting of those who negotiate with providers in the areas of computer forensics, electronic discovery and information governance and a panel of providers who agree to work with the User Group output and provide input along the way.

Being on the Technology Resource Panel contains several benefits in addition to contributing to a worthy and important effort in the fields of eDiscovery and information governance, including: (1) representing to your potential customer base that you are interested in competing on the basis of quality and cost; (2) representing to your potential customer base that you will enter into a business engagement in the manner recommended by the Panel, thus making their (and your) job easier; (3) including your company name on the Technology Resource Panel list on our Website (with a link to your own website); (4) the ability to send up to two representatives to the Technology Resource Panel annual meeting (generally held prior to and at the same location as the WG1 mid-year meeting each spring, no separate registration fee); (5) royalty-free reprint rights for the Panel's publications (excluding for CLE purposes) and the ability to post special "reprint" versions on your website; (6) a special logo used exclusively by Technology Resource Panel members; and (7) an exclusive opportunity to apply to be an exhibitor/sponsor at our TSCI programs on eDiscovery and certain other programs of The Sedona Conference. The cost is only \$3500/year for your company's first year's membership, \$2500/year thereafter (based on our fiscal year, July 1-June 30).

If you are interested in joining the Technology Resource Panel, please send me an email at cweinlein@sedonaconference.org, or call us at 602-258-4910. Thank you for your consideration.

Sincerely,

Craig W. Weinlein
Executive Director